



Minutes
General Membership Meeting
October 2, 2023 – 11:15 pm-12:00 pm PT
Westin Alexandria Old Town, Alexandria, VA
Chairman: Mike Morgan
Staff Liaison: Debbie Sparks

I. Call to Order

Chairman Morgan called the meeting to order at 10:58 am ET.

II. Roll Call

The following NMFTA members were in attendance:

Elizabeth Bickhart	Mike Murphy
Steven Chapman	Scott O’Keefe
Joe Colapietro	Dmitriy Pankratov
Clete Cordero	Tim Pruett
Mark Davis	Lloyd Rawson
James Faas	Robert Sowers
Sheri Frieze	LaDona Teague
John Hughes	Scott Thomley
Greg Joyner	John Trumpy
Corey Kelsey	Mitch Tuss
Edward Marsh	Tim Vander Pol
Greg McDermitt	Lesley Veldstra Killingsworth
Kris McLennan	Jeremy Vetterkind
Glen Merkel	Jake Whitney
Mike Morgan — Chairman	

The following NMFTA staff members were in attendance:

Colleen Airgood	Nicole Jones
Erin Carter	Adam Mercer
Jeff Cooper	Jacqueline Page
Latressa Cross	Debbie Sparks
Paul Dugent	Gabriela Torres
Larissa Franklin	
Ashley Gencarelli	
Matthew Heitmann	

General Counsel is Claire Shapiro.

III. **Antitrust Advisory**

Chairman Morgan advised the committee that this meeting is being conducted in compliance with NMFTA's antitrust guidelines. Morgan asked for a motion to adhere to the Antitrust guidelines. Tim Vander Pol motioned to accept, and Ed Marsh seconded the motion. The motion passed.

IV. **Approval of the Minutes – June 2023**

Chairman Mike Morgan shared that the Minutes from the June meeting could be found in the meeting App. He asked if there were any changes or edits needed. Hearing none he asked for a motion to accept the Minutes from the June meeting as written. Lloyd Rawson motioned to accept the minutes of the June 2023 General Membership Meeting, which were previously distributed to committee members. Greg Joyner seconded the motion, and the motion passed.

V. **Report of Board of Directors**

Chairman Mike Morgan asked Debbie Sparks, Secretary of the Board of Directors, to give a report of the Board of Directors. Sparks reported the following:

- The Board met on Sunday, October 1, 2023, from 1:00 – 4:00 om ET.
- The Board was briefed on personnel updates, the results of the Membership Recruitment campaign, and the appointment of the new FCDC members.
- The Board voted positively to amend the NMFTA Articles of Incorporation to bring them up to date.
- The Board heard reports from the three Board committees, Audit, Finance, and the newest committee, the Nominating Committee.
- Clete Cordero led a discussion on a potential new membership tool.
- A motion was made and approved for the members to allow the Officers to vote on quick legislative and/or regulatory issues. NMFTA, now that it is gaining more press coverage and publicity, is being called on more frequently to lend support to trucking-related issues that occasionally have short deadlines.
- The Digital LTL Council's procedures call for a volunteer member of the NMFTA Board to serve on its board for one year. Tim Vander Pol volunteered to serve again for a second year and the board approved this nomination.
- At the conclusion of the meeting, Board members welcomed Mike Gellman, who conducted an hour-long session entitled "Understanding Financial Health for Non-Profits". Mr. Gellman recommended that NMFTA design and adopt a spending policy that helps to ensure long-term financial stability for the organization. The Board agreed to have staff design a spending policy for their review at our next meeting in March in Colorado Springs.

VI. **Report of Freight Classification Development Council (FCDC)**

Chairman Mike Morgan asked Adam Mercer, FCDC Member, to give the report of the FCDC. Mercer reported the following:

- The FCDC spent 2023 focusing on the Classification Reimagination project by consolidating generic headings and simplifying generally complicated groups of items.
- The FCDC produced three dockets that impacted 1500 items in the NMFC.
- The Board can expect the FCDC in the future to include additional foodstuffs changes, plus modifications to the hardware group, the agricultural implements group, and obsolete items, as well as other areas of the Classification.
- The Interpretations Department has experienced a 32% increase in classification requests year to date.
- As of September 30th, the interpretations portal had received 998 requests, while 758 requests had been received during the same period in 2022, which is a 24% increase from the previous year.
- To help manage this workload increase, we have hired a new part-time interpreter, Victor Mata. Victor comes to us from Yellow with 10 years of experience.
- Mercer thanked everyone in attendance for their time and input at the Future of Classification Panel.

VII. Committee Reports

Classification Resource Committee (CRC)

Chairman Sheri Frieze reported the following:

- The CRC met on Monday, October 2, 2023, at 9:01 am ET.
- The CRC heard Executive Director, Debbie Sparks, name Jeff Cooper as the newest Member of the FCDC, replacing Erin Topper.
- The CRC reviewed 13 docket items.
- The CRC formalized their need for formatting updates to help make proposed changes to the docket easier to identify.
- The CRC was briefed on the proposed next steps in the Classification Reimagination Project.
- The CRC meeting concluded at 10:26 am ET.

Regulatory Policy Committee

Jeremy Vetterkind, filling in for Chairman Richard Ellis and Vice Chairman Matt VanderPol, gave the Regulatory Policy Committee report. Vetterkind shared that Britton Mullen, NMFTA's lobbyist and committee liaison, gave a report on current legislative and regulatory issues impacting the LTL industry. He then shared that the committee had a special guest, Jim Mullen, who gave an update on the work of the Clean Freight Coalition that NMFTA sponsors.

Bill of Lading (BOL) Committee

Scott Thomley, the Committee Chairman, reported the following:

- Paul Dugent, Digital LTL Council Executive Director, walked the BOL

committee through the Digital LTL Council's API Roadmap and the status of the workshops.

- Thomley stated that the committee discussed the need for changing the committee's name to better match their increased responsibilities. They felt that the title should mirror the work that was happening in the Digital LTL Council.
- The new role of the committee should be to give guidance and recommendations to the Council to ensure that the legacy work of the committee is not lost.
- Thomley stated that the Committee recommended that the BOL Committee change its name to the Digital LTL Committee. NMFTA Chairman Mike Morgan stepped up and handled the recommendation. Ed Marsh made the motion and Rob Sowers seconded it. It passed unanimously.

Carrier Procedures Committee (CPC)

Chairman James Faas reported the following:

- Faas stated that the Committee heard from NMFTA General Counsel, Claire Shapiro, who shared proposed revisions to the Committee's procedures, best practices, and model agent agreement.
- Faas shared that the Committee elected Jeremy Vetterkind, as their chairman, and Greg McDermitt, as their Vice Chairman.
- Faas made a recommendation to adopt the proposed changes to the Interline Model Agreement. Jeremy Vetterkind made the motion and Tim Vander Pol seconded it. It passed.

After all the committee reports had been made, Chairman Mike Morgan asked for a motion to accept the committee reports. Lloyd Rawson made the motion and Ed March seconded it. The motion passed.

VIII. Report of Weighing & Research Advisory Council

Jeff Cooper, Secretary of the W&R Advisory Council, shared a report on the recent activities of the Council. He reported on the successful production of the first-ever W&R Manual that helps organizations establish and/or improve their W&R program. He presented an overview of the manual and the timeline for final production. He concluded by sharing the highlights and location for the upcoming Fall 2023 W&R Advisory Council meeting being held on October 17, 2023, in San Antonio TX.

IX. Report of the Board of Nominating Committee

- Chairman Mike Morgan asked Tim Vander Pol, Chairman of the Nominating Committee, to give the report. Vander Pol reported the Committee had distributed a survey to the Board Members to determine their recommendations for the open board position. Vander Pol expressed that the Nominating Committee interviewed those candidates to determine their interest in serving. He stated that the Board would like to recommend Scott Thomley to be considered as the new Board Member.

Chairman Mike Morgan asked General Counsel, Claire Shapiro, to conduct the election:

- Shapiro shared that each Board Member had agreed to serve again, but that Lloyd Rawson was returning to his position of Ex Officio which left a vacancy. Shapiro restated the recommendation of Scott Thomley and asked if there were any other nominations from the floor. Hearing none she asked for a motion to welcome Scott Thomley to the Board and accept the new slate of Board Members. Lloyd Rawson made the motion and Rob Sowers seconded, and the motion passed.
- Shapiro asked that the Board please come to the front of the room to conduct the election of Board officers. She asked the attendees to take a five-minute break while the elections were being conducted. The meeting was put in recess at 11:25 am ET.
- At 11:34 a.m. ET, Chairman Mike Morgan called the meeting back to order, and officially announced the new Board leadership. Shapiro announced the new Executive Committee as follows:
 - Tim Vander Pol, Past Chairman
 - Mike Morgan, Immediate Past Chairman
 - Lesley Veldstra Killingsworth, Chairman
 - Clete Cordero, Vice Chairman

Shapiro shared that Richard Ellis had been selected by the Board for the role of Treasurer.

X. **Old Business**

Rob Sowers thanked Mike Morgan for his service as the NFMTA Chairman.

XI. **New Business**

No new business was brought before the committee.

XII. **Adjournment**

Chairman Mike Morgan called for a motion to adjourn the meeting. Seth Bauer made the motion and James Faas seconded it. The motion passed and the meeting was adjourned at 11:45 am ET.